Upstream Marine Acquisitions

Acquisition criteria · upstreamacquisitions.com/brokers

Acquisition criteria

Damian Adcock is a principal buyer, actively acquiring established, founder-owned businesses that serve and supply the marine industry in Southeast Florida. Acquisitions are backed by capital partners or funded through deal structuring tailored to each business. Not a fund or broker.

What I buy	Founder-owned businesses (20+ years) serving and supplying the marine industry: marinas, service and repair yards and facilities; regulated and recurring services; components and consumables; raw materials and chemistry; fabrication (canvas, upholstery, stainless, aluminum, joinery, tooling); customs, FTZ and logistics; sportfishing supply.
Revenue character	Recurring, consumable or compliance-driven revenue preferred.
Not a fit	Brokerages, charter operators, management companies, consumer retail.
Geography	Southeast Florida: Miami-Dade, Broward, Palm Beach, Martin, Monroe.
Revenue	$500K to $7M (sweet spot $1M to $5M).
Preferred structures	Seller financing on a portion of the price; partner first and buy over time (gradual buyout tied to agreed milestones); transition role for the owner where wanted.
After closing	Team and trading name retained (intention); day-to-day leadership stays with the existing team.
Real estate	Open to discussion.
Confidentiality	Confidential throughout. Happy to sign your NDA.
First response	Within one business day.

How to submit

Email a blind teaser or CIM (or your NDA first) to **business@damianadcock.com**. Include asking price if set, county, and three years of revenue and SDE/EBITDA. Or call (954) 892-1147.